

ALL DATA - Trend Analysis - Scottsdale Single-Family Homes - Resale

All Price Points

2024													
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Avg.
Active	1,178	1,240	1,234	1,256	1,225	1,132	1,037	1,056	1,150	1,296	1,262	1,079	1,179
UCB	171	216	245	211	175	177	145	141	166	150	173	133	175
Pending	214	236	261	257	216	195	151	163	179	168	168	157	197
Sold	244	324	345	418	402	324	319	291	266	315	292	305	320
Expired	19	12	31	42	60	50	43	25	32	23	25	70	36

Sales Price to List Price

2024												
Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	
96.7%	97.7%	96.8%	96.7%	96.6%	96.5%	95.8%	95.9%	96.5%	96.4%	97.0%	95.9%	

Percent Change- Month Over Month

2024													
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Nov.	
Active	18.0%	5.0%	-0.5%	1.8%	-2.5%	-8.2%	-9.2%	1.8%	8.2%	11.3%	-2.7%	-17.0%	
UCB	41.5%	20.8%	11.8%	-16.1%	-20.6%	1.1%	-22.1%	-2.8%	15.1%	-10.7%	13.3%	-30.1%	
Pending	31.8%	9.3%	9.6%	-1.6%	-19.0%	-10.8%	-29.1%	7.4%	8.9%	-6.5%	0.0%	-7.0%	
Sold	-9.4%	24.7%	6.1%	17.5%	-4.0%	-24.1%	-1.6%	-9.6%	-9.4%	15.6%	-7.9%	4.3%	
Expired	-315.8%	-58.3%	61.3%	26.2%	30.0%	-20.0%	-16.3%	-72.0%	21.9%	-39.1%	8.0%	64.3%	

Percentage of Homes Sold vs. Homes Listed

2024												
Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Nov.	
20.7%	26.1%	28.0%	33.3%	32.8%	28.6%	30.8%	27.6%	23.1%	24.3%	23.1%	28.3%	

<\$999,999

2024													
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Avg.
Active	309	314	307	332	337	342	326	365	367	391	355	280	335
UCB	66	75	81	86	71	60	61	46	61	49	69	42	64
Pending	93	96	87	87	69	71	60	53	66	64	51	45	70
Sold	122	138	149	154	160	135	123	131	106	130	122	120	133
Expired	4	7	11	13	12	112	12	8	13	12	7	25	20

Sales to List Price

2024												
Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	
97.7%	98.1%	98.3%	98.5%	98.7%	97.6%	98.1%	97.9%	98.1%	98.0%	98.2%	98.0%	

Percent Change- Month Over Month

2024													
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	
Active	16.5%	1.6%	-2.3%	7.5%	1.5%	1.5%	-4.9%	10.7%	0.5%	6.1%	-10.1%	-26.8%	
UCB	33.3%	12.0%	7.4%	5.8%	-21.1%	-18.3%	1.6%	-32.6%	24.6%	-24.5%	29.0%	-64.3%	
Pending	37.6%	3.1%	-10.3%	0.0%	-26.1%	2.8%	-18.3%	-13.2%	19.7%	-3.1%	-25.5%	-13.3%	
Sold	-8.2%	11.6%	7.4%	3.2%	3.8%	-18.5%	-9.8%	6.1%	-23.6%	18.5%	-6.6%	-1.7%	
Expired	-725.0%	42.9%	36.4%	15.4%	-8.3%	89.3%	-833.3%	-50.0%	38.5%	-8.3%	-71.4%	72.0%	

Percentage of Homes Sold vs. Homes Listed

2024												
Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	
39.5%	43.9%	48.5%	46.4%	47.5%	39.5%	37.7%	35.9%	28.9%	33.2%	34.4%	42.9%	

\$1,000,000 - \$1,499,999

	2024												
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Avg.
Active	231	247	248	236	239	222	221	218	243	258	251	208	235
UCB	38	39	61	34	30	47	31	51	47	38	40	28	40
Pending	40	50	55	57	40	40	25	28	37	43	40	34	41
Sold	48	71	70	104	90	69	78	67	68	81	74	80	75
Expired	3	2	5	8	10	5	7	7	4	4	8	12	6

Sales to List Price

2024												
Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	
96.0%	96.7%	97.0%	97.5%	96.8%	97.0%	96.9%	96.0%	96.4%	95.7%	96.6%	95.9%	

All data provided by the Arizona Regional Multiple Listing System. Numbers subject to change.

Trend Analysis - Scottsdale Single-Family Homes - Resale

\$1,500,000 - \$1,999,999

Numbers

	2024												
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Avg.
Active	167	169	174	155	168	153	143	133	144	174	172	142	158
UCB	28	39	32	40	24	26	23	13	25	25	17	22	26
Pending	22	21	26	32	26	23	14	31	24	21	20	21	23
Sold	31	53	47	52	66	36	47	36	37	43	48	33	44
Expired	4	1	4	10	10	5	2	7	7	1	6	8	5

Sales to List Price

2024												
Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	
97.8%	97.4%	96.6%	96.5%	96.4%	96.6%	95.9%	95.7%	95.8%	97.2%	96.9%	96.7%	

Percent Change- Month Over Month

	2024											
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Active	13.0%	6.5%	0.4%	-5.1%	1.3%	-7.7%	-0.5%	-1.4%	10.3%	5.8%	-2.8%	-20.7%
UCB	57.9%	2.6%	36.1%	-79.4%	-13.3%	36.2%	-51.6%	39.2%	-8.5%	-23.7%	5.0%	-42.9%
Pending	30.0%	20.0%	9.1%	3.5%	-42.5%	0.0%	-60.0%	10.7%	24.3%	14.0%	-7.5%	-17.6%
Sold	12.5%	32.4%	-1.4%	32.7%	-15.6%	-30.4%	11.5%	-16.4%	1.5%	16.0%	-9.5%	7.5%
Expired	-200.0%	-50.0%	60.0%	37.5%	20.0%	-100.0%	28.6%	0.0%	-75.0%	0.0%	50.0%	33.3%

Percentage of Homes Sold vs. Homes Listed

2024												
Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	
20.8%	28.7%	28.2%	44.1%	37.7%	31.1%	35.3%	30.7%	28.0%	31.4%	29.5%	38.5%	

Percent Change- Month Over Month

	2024											
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Active	16.8%	1.2%	2.9%	-12.3%	7.7%	-9.8%	-7.0%	-7.5%	7.6%	17.2%	-1.2%	-21.1%
UCB	46.4%	28.2%	-21.9%	20.0%	-66.7%	7.7%	-13.0%	-76.9%	48.0%	0.0%	-47.1%	22.7%
Pending	40.9%	-4.8%	19.2%	18.8%	-23.1%	-13.0%	-64.3%	54.8%	-29.2%	-14.3%	-5.0%	4.8%
Sold	-22.6%	41.5%	-12.8%	9.6%	21.2%	-83.3%	23.4%	-30.6%	2.7%	14.0%	10.4%	-45.5%
Expired	-200.0%	-300.0%	75.0%	60.0%	0.0%	-100.0%	-150.0%	71.4%	0.0%	-600.0%	83.3%	25.0%

Percentage of Homes Sold vs. Homes Listed

2024												
Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	
18.6%	31.4%	27.0%	33.5%	39.3%	23.5%	32.9%	27.1%	25.7%	24.7%	27.9%	23.2%	

\$2,000,000 - \$2,999,999

Numbers

2024													
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Avg.
Active	200	218	204	212	203	165	140	141	159	190	199	179	184
UCB	21	31	38	32	24	27	19	16	15	22	21	24	24
Pending	36	37	50	50	47	35	30	31	33	23	27	29	36
Sold	22	38	43	57	54	48	34	33	31	34	31	37	39
Expired	4	2	5	5	10	13	10	1	3	1	1	12	6

Percent Change- Month Over Month

2024													
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	
Active	24.0%	8.3%	-6.9%	3.8%	-4.4%	-23.0%	-17.9%	0.7%	11.3%	16.3%	4.5%	-11.2%	
UCB	42.9%	32.3%	18.4%	-18.8%	-33.3%	11.1%	-42.1%	-18.8%	-6.7%	31.8%	-4.8%	12.5%	
Pending	33.3%	2.7%	26.0%	0.0%	-6.4%	-34.3%	-16.7%	3.2%	6.1%	-43.5%	14.8%	6.9%	
Sold	4.5%	42.1%	11.6%	24.6%	-5.6%	-12.5%	-41.2%	-3.0%	-6.5%	8.8%	-9.7%	16.2%	
Expired	-175.0%	-100.0%	60.0%	0.0%	50.0%	23.1%	-30.0%	-900.0%	66.7%	-200.0%	0.0%	91.7%	

Sales to List Price

2024												
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
	96.3%	99.4%	96.6%	95.7%	96.0%	96.9%	95.1%	94.7%	95.6%	95.1%	95.6%	94.3%

Percentage of Homes Sold vs. Homes Listed

2024												
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
	11.0%	17.4%	21.1%	26.9%	26.6%	29.1%	24.3%	23.4%	19.5%	17.9%	15.6%	20.7%

\$3,000,000+

Numbers

2024													
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Avg.
Active	271	292	300	321	278	250	209	198	237	283	285	270	266
UCB	18	32	34	19	26	17	11	14	18	16	26	17	21
Pending	23	32	43	31	34	26	23	22	19	17	30	28	27
Sold	21	21	36	51	32	36	36	24	24	27	17	35	30
Expired	4	-	6	6	18	12	12	2	5	5	3	13	7

Percent Change- Month Over Month

2024													
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	
Active	19.6%	7.2%	2.7%	6.5%	-15.5%	-11.2%	-19.6%	-5.6%	16.5%	16.3%	0.7%	-5.6%	
UCB	27.8%	43.8%	5.9%	-78.9%	26.9%	-52.9%	-54.5%	21.4%	22.2%	-12.5%	38.5%	-52.9%	
Pending	0.0%	28.1%	25.6%	-38.7%	8.8%	-30.8%	-13.0%	-4.5%	-15.8%	-11.8%	43.3%	-7.1%	
Sold	-61.9%	0.0%	41.7%	29.4%	-59.4%	11.1%	0.0%	-50.0%	0.0%	11.1%	-58.8%	51.4%	
Expired	-250.0%	#DIV/0!	100.0%	0.0%	66.7%	-50.0%	0.0%	-500.0%	60.0%	0.0%	-66.7%	76.9%	

Sales to List Price

2024												
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
	95.7%	97.1%	96.0%	95.9%	95.4%	95.3%	94.0%	95.0%	96.4%	96.1%	97.5%	95.3%

Percentage of Homes Sold vs. Homes Listed

2024												
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
	7.7%	7.2%	12.0%	15.9%	11.5%	14.4%	17.2%	12.1%	10.1%	9.5%	6.0%	13.0%

All data provided by the Arizona Regional Multiple Listing System. Numbers subject to change.